



## Discrete Manufacturing Process

We realize that significantly increasing "Delivery performance" is critical in securing customer confidence and having repeat customers. To do this, we help your company deliver customer orders on time, every time. We also will help you see a 30% increase in your revenue each year.

### Challenges:

Business

- ✓ Top management band width is not used in strategic actions
- ✓ Order shipping not on time and hence revenue loss
- ✓ Manufacturing lead times are long
- ✓ High Work in progress Inventories
- ✓ High incidence of 'expediting' and hence trauma
- ✓ Less capacity utilisation
- ✓ High working capital



### Solutions:

Our

- 1 Increase your revenue, with improved due date performance (>95%) to meet the global competition and to target more efficient customers.
- 2 Minimize manufacturing lead time (~15-30%) to improve manufacturing efficiency, enhanced customer satisfaction and increased sales.
- 3 Increase profitability and reduce working capital as a result of better leveraging of resources.
- 4 Reduce your WIP (~20-30%) for better order priorities and faster flow.
- 5 Increases sales performances, as a result accommodate more orders with existing resources without any capex.

### Assurances:

Our

- ✓ Significant (80%) top management band width released.
- ✓ Improved Due Date Performance > 95%
- ✓ Reduction in Manufacturing Lead Time < 30%
- ✓ Reduction in WIP Inventories – 50%
- ✓ Significant reduction in trauma
- ✓ Increased Profitability and reduced working capital



### Case study:

Business transformation program for a leading power conditioning manufacturer:



- > Significant increase in due date performance (over 80%)
- > Increase in production output by over 40%
- > Seamless transaction & visibility of information across functions through ERP System
- > Strategic partnership with Supplier base